

# WEALTHSTREAM

ADVISORS, INC.

## Form ADV Part 3 / Customer Relationship Summary - Effective Date: June 2020

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### Introduction

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Wealthstream Advisors, Inc. is registered as an investment adviser with the U.S. Securities and Exchange Commission. Investment Advisory Services and Brokerage fees differ, and it is important for you to understand these differences. Free and simple tools are available to research firms and financial professionals at [www.investor.gov/CRS](http://www.investor.gov/CRS), which also provides educational materials about broker-dealers, investment advisers, and investing.

### What investment services and advice can you provide me?

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We provide discretionary investment advisory services on a fee basis, stand-alone financial planning and consulting and retirement plan consulting to individuals, high net worth individuals and pension and profit-sharing plans.

**Accounts:** We service retail nonqualified and qualified accounts as well as institutional accounts.

**Investments:** We use mutual funds, exchange-traded funds (“ETFs”), individual debt and equity securities, as well as the securities components of variable annuities in accordance with the investment objectives of the client.

**Monitoring:** We monitor portfolios and securities in accounts on an ongoing basis. We communicate with you frequently and also offer to meet with you at least annually, depending on your needs.

**Investment Authority:** We provide our services on a discretionary basis. We execute investment recommendations and specific transactions, in accordance with your investment objectives, and the authority granted with the agreement we signed without your prior approval. Our engagement will continue until you notify us otherwise in writing.

**Limited Investment Offerings:** We do not make available or offer advice with respect to proprietary products nor do we limit our services to a strictly limited menu of products or types of investments.

**Account Minimums and Other Requirements:** We do not require an account or relationship size minimum in order for you to open/maintain an account or establish a relationship; however, you will be subject to a minimum annual fee of \$6,000 to \$20,000, depending on the services provided.

### Conversation Starters

- *Given my financial situation, should I choose an investment advisory service? Why or why not?*
- *How will you choose investments to recommend to me?*
- *What is your relevant experience, including your licenses, education, and other qualifications? What do these qualifications mean?*

For more detailed information on our relationships and services, please see Item 4 – Advisory Services and Item 7 – Types of Clients of our Form ADV Part 2A.

### What fees will I pay?

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You will pay an ongoing asset-based fee. This fee will be collected at the beginning of each quarter and is calculated as a percentage of the value of the cash and investments in your account[s] that we manage.

**Conflicts of Interest:** The advisory fees you pay will be higher as your assets under management increase and we therefore have an incentive for you to increase your assets under management; however, as the assets in your accounts increase, your fee rate will decrease based on predetermined breakpoints.

**Other Fees and Costs:** In addition to our advisory fee, you will also be responsible for underlying expenses related to mutual funds, third-party investment management fees, and other transactional fees. Depending on the type of engagement, you may pay fees for additional services such as financial planning or retirement plan

consulting; these services are billed separately and are charged hourly or at a fixed rate, or as an asset-based fee on retirement plans, if preferred.

***You will pay fees and incur costs whether you make or lose money on your investments. Fees and costs incurred will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.***

#### **Conversation Starters**

- *Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?*

For more detailed information on our fees, please see Item 5 – Fees and Compensation of our Form ADV Part 2A.

### **What Are Your Legal Obligations to Me When Acting as My Investment Adviser? How Else Does Your Firm Make Money and What Conflicts of Interest Do You Have?**

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***When we act as your investment adviser***, we have to act in your best interest and not put our interests ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. We will recommend that you open your account with a specific custodian, where we have an institutional relationship and receive economic benefits. However, you ultimately decide where to open your accounts. Choosing a different custodian may result in the loss of quality of service and/or ability to obtain favorable prices. We have a financial incentive to recommend that you rollover retirement plan assets into an IRA we manage; however, we seek to educate you on your options and the fees and benefits associated with each choice and then allow you to choose which you feel is in your best interest.

#### **Conversation Starters**

- *How might your conflicts of interest affect me, and how will you address them?*

For more detailed information on conflicts of interest, please see Item 12 – Brokerage Practices and Item 14 – Client Referrals and Other Compensation of our Form ADV Part 2A.

### **How Do Your Financial Professionals Make Money?**

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Our financial professionals are compensated based on an annual salary and/or a discretionary bonus. Our shareholders are also compensated based on a percentage of profits earned by the firm as a whole. This means financial professionals have an incentive to increase the asset size in the relationship or solicit new business.

### **Do you or your financial professionals have legal or disciplinary history?**

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No. You can visit [www.investor.gov](http://www.investor.gov) for a free and simple search tool to research our firm and our financial professionals.

#### **Conversation Starters**

- *As a financial professional, do you have any disciplinary history? For what type of conduct?*

### **Additional Information**

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You can find additional information about our investment advisory services by visiting [www.sec.gov/check-your-investment-professional](http://www.sec.gov/check-your-investment-professional) and searching with our CRD #: 129428 or by visiting [wealthstreamadvisors.com](http://wealthstreamadvisors.com). You can request up to date information and a copy of our client relationship summary by contacting us at (212) 971-9241.

#### **Conversation Starters**

- *Who is my primary contact person? Is he or she a representative of an investment adviser? Who can I talk to if I have concerns about how this person is treating me?*